

2021 Model Year Competitive Assistance Program

Ontario Funeral Service Association
LOCATION: 466 Speers Road #201
 Oakville, Ontario
 L6K 3W9

APPROVED: April 27, 2020

VERSION: 1

The Competitive Assistance detailed below is offered for the 2021 model year.

ALLOWANCES FOR ELIGIBLE MODELS

Model	2021 MY
Chevrolet Spark	\$1,500
Chevrolet Bolt	\$500
Chevrolet Trax	\$3,000
Chevrolet Malibu Non LS	\$4,250
Chevrolet Malibu LS/RS	\$2,750
Buick Encore	\$3,000
Chevrolet Equinox LS	\$4,250
Chevrolet Equinox LT	\$4,750
Chevrolet Equinox Premier	\$5,250
GMC Terrain (3SA)	\$5,500
GMC Terrain (3SB/4SA/4SB/5SA)	\$6,000
Buick Envision	\$5,000
GMC Acadia	\$6,000
Buick Enclave	\$5,000
Cadillac XT5	\$4,500
Chevrolet Traverse LS	\$4,500
Chevrolet Traverse Non-LS	\$5,000
Chevrolet Tahoe	\$4,000
GMC Yukon	\$4,000
Chevrolet Suburban	\$4,000
GMC Yukon XL	\$4,000
Colorado / Canyon 2WD WT	\$3,750
Colorado / Canyon 4WD WT	\$4,750
Colorado / Canyon Non-WT	\$5,500
Chevrolet/GMC 1500 Pickup - Reg Cab 1WT/1SA 2WD	\$4,750



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Model	2021 MY
Chevrolet/GMC 1500 Pickup - Reg Cab 1WT/1SA 4WD	\$5,000
Chevrolet/GMC 1500 Pickup - Double Cab 1WT/1SA	\$9,000
Chevrolet/GMC 1500 Pickup - Double Cab Non-WT	\$9,500
Chevrolet/GMC 1500 Pickup - Crew Cab 1WT/1SA	\$9,500
Chevrolet/GMC 1500 Pickup - Crew Cab Non-WT	\$9,500
Chevrolet/GMC 2500/3500 - Double Cab 1WT/1SA	\$11,250
Chevrolet/GMC 2500/3500 - Double Cab Non-WT	\$11,750
Chevrolet/GMC 2500/3500 - Reg Cab 1WT/1SA	\$9,750
Chevrolet/GMC 2500/3500 - Reg Cab Non-WT	\$10,250
Chevrolet/GMC 2500/3500 - Crew Cab 1WT/1SA	\$11,250
Chevrolet/GMC 2500/3500 - Crew Cab Non-WT	\$11,750
Chevrolet Express / GMC Savana excl. Cutaway	\$10,000
Chevrolet Express / GMC Savana Cutaway	\$9,000

TERMS AND CONDITIONS

Competitive Assistance Allowances are specific fleet incentives that can be used to reduce the purchase price of your vehicle. These incentives **cannot** be combined with retail programs and they are **not** available if the OFSA Member claims allowances under it own Fleet Account Number (FAN).

Vehicles purchased using this Competitive Assistance program can be leased through Independent Leasing Companies (ask your dealer or GM Fleet Account Manager for names of Independent Leasing companies in your area). For vehicle lines not listed here, there are Basic Fleet programs available for which you are eligible.

To receive a Competitive Assistance allowance, OFSA Members **must** request a signed authorization letter from the OFSA office and give it to the General Motors Dealership at the time the vehicle is purchased or leased.

Please contact the OFSA office to request an authorization letter: info@ofsa.org